## Downtown Chula Vista Property-Based Business Improvement District

# Annual Planning Report for FY 2022 To the City of Chula Vista



Fiscal Year January 1 - December 31, 2022

Prepared by: Third Avenue Village Association New City America, Inc. Marco LiMandri, Executive Director

Prepared pursuant to the State of California Property and Business Improvement District Law of 1994

## Downtown Chula Vista Property Based Improvement District FY 2022 Annual Planning Report to the City of Chula Vista

## Table of Contents

Section Number		Page Number
1.	Introduction	3
2.	PBID Boundary and Map	3 & 4
3.	PBID Assessment Budget	5
4.	Method of Financing	5 & 6
5.	Previous Year Surplus / Deficit Revenue	6
6.	Other Funding Contributions	6
7.	PBID Activity, Improvements, and Services	6 - 9
8.	City of Chula Vista Base Level Services	9
9.	District Duration and Governance	9

### **SECTION 1: Introduction**

The DOWNTOWN CHULA VISTA PROPERTY-BASED BUSINESS IMPROVEMENT DISTRICT NO. 2016-122 (boundaries depicted on page 4) was successfully renewed by the Chula Vista City Council and approved by district property owners on June 14, 2016, for an additional ten-year period from January 1, 2017, through December 31, 2026. The district is managed by The Third Avenue Village Association (TAVA), which has overseen the operations of the PBID and its funding since January 1, 2002.

Prepared in accordance with the State of California Property and Business Improvement District law of 1994, Streets and Highways Code section 36650, the 2022 Annual Planning Report represents the sixth year of program operations within the current ten-year term. The PBID's activities and improvements aim to improve and convey special benefits to properties located within the defined downtown Chula Vista, providing services beyond the basic services provided by the City of Chula Vista.

## **SECTION 2: PBID Boundary**

There are no proposed changes to the PBID boundaries for 2022. The PBID encompasses approximately a 16-block area along the Third Avenue commercial corridor, bounded by E Street to the north, Church Avenue to the east, Landis Avenue to the west and I Street to the south. It also includes one block on F Street that includes the City of Chula Vista central library and police station.

Within the PBID boundary, there are two distinct benefit zones for the maintenance programs and activities. It was determined that the properties located on Third Avenue required maintenance services more frequently than the properties in the PBID located to the east and west of Third Avenue. Described below are the benefit zones.

**District-Wide Maintenance**: Is defined as all assessable properties within the PBID boundary. All parcels in the PBID boundary will receive the same base level of maintenance services.

**Third Avenue Enhanced**: Is defined as all assessable properties with frontage along Third Avenue, between E Street and H Street. These properties will receive a higher frequency of maintenance services than other parcels within the PBID boundary.

The map on the following page illustrates the PBID boundary



## **SECTION 3: PBID Assessment Budget**

## FY January 1 to December 31, 2022 - PBID Assessment Budget:

The following table outlines the PBID maximum assessment budget for FY 2022 with estimated budget expenditures distributed across PBID services. The annual assessment rate was increased for FY 2022 per TAVA Board action on August 4, 2021, and in accordance with the State of California Property and Business Improvement District law of 1994.

EXPENDITURES	BUDGET	% Of Budget
Civil Sidewalks		
Personnel: Compensation & Benefits	\$138,240	
District Utilities	\$15,000	
Contracted Third-Party Services	\$49,632	
Maintenance & Landscaping Supplies	\$19,870	
Total Civil Sidewalks	\$222,742	35.9%
District Identity & Placemaking	\$83,400	13.4%
Administration	\$89,686	14.4%
Outside Contracted Management	\$192,000	31%
PBID Unallocated	\$33,191	5.3%
Total Expenditures	\$621,019	100.0%
REVENUES		
PBID Revenue	\$460,000	74.07%
BID Revenue	\$20,000	3.22%
Grants	\$30,000	4.83%
Programs	\$50,000	8.05%
Carry Forward	\$61,019	9.83%
Total Assessment District Revenues	\$621,019	100.0%

## **SECTION 4: Method of Financing**

Financing is provided by the levy of special annual assessments upon the real property for which the services and activities are provided. These assessments are not a tax for the general benefit of the City.

## **Assessment Calculation:**

As previously stated, the PBID activities are segregated into two benefit zones; those parcels that front Third Avenue and those that do not. Annual assessments are based upon an allocation of program costs and a calculation of lot square footage and street frontage.

The table below reflects the assessments for FY 2022.

Assessment Rates	Per Sq. Ft. of Lot	Per Linear Foot	
Properties along Third Avenue (Between E and H Streets)	\$0.092	\$16.792	
All other properties in the District	\$0.917	\$2.393	

Since the re-establishment of the PBID in June of 2016, the TAVA Board of Directors has only increased the assessment rate twice, in 2018 and most recently, in 2021. There was a 5% increase in the assessments for FY 2022.

## **SECTION 5: Previous Year Surplus / Deficit Revenue**

With the previous fiscal year ending on December 31, 2021, the FY 2021 audit and tax return have yet to be completed. At the time of this report, TAVA Income for all programs for FY 2021 was \$503,178 and expenses at \$656,347. TAVA estimates that there will be a \$153,169 revenue deficit from FY 2021 as associated with the PBID & BID assessment expenses but with a carry forward from 12/31/20 of \$214,188 and the consolidation of bank accounts TAVA will have a carryforward of approximately \$61,019 for FY2022. During FY 2021, the TAVA Board of Directors engaged a professional legal firm to respond to allegations made against the organization as well as oversee the issuing of an RFP for the selection of a new Executive Director.

## **SECTION 6: Other Funding Contributions**

The City of Chula Vista will contribute baseline service funding in the amount of \$5,457.

#### **Bond Issuance:**

No bonds will be issued to finance improvements in 2022.

•

## **SECTION 7: PBID Activity, Improvements, and Services**

## <u>Civil Sidewalks Committee (formerly Environmental Enhancements)</u>

### **Public Safety:**

TAVA works closely with the Chula Vista Police Department to educate property owners on the safety and trespass programs that support property owners in the prevention of property crimes and to mitigate trespassing when the owner is not present. Through the rapid removal of graffiti tags, vandals become discouraged as their tags cannot bring them notoriety amongst their followers nor identify an area associated with a specific gang.

#### **Maintenance Services:**

The TAVA Clean & Safe Team provides enhanced maintenance and landscape services within the Third Avenue Village PBID. The services provided by TAVA assures the property owners and the City of Chula Vista that the district will be maintained at a level beyond the basic services provided by the City of Chula Vista. For TAVA to effectively approach the maintenance issues facing the district, a multi-dimensional approach has been developed consisting of the elements and at the frequency stated below. TAVA's commitment to provide maintenance services to the district are also outlined in the <a href="https://property.com/Third Avenue Village Agreement and Encroachment Permit for Maintenance Services Between the City of Chula Vista and the Third Avenue Village Association entered June 14, 2016.</a>

### **Sidewalk Maintenance:**

Uniformed personnel remove litter, debris, and refuse from sidewalks and trash receptacles within the District, as well as clean all hardscape, benches, and bus stops.

#### **Landscape Maintenance:**

Public landscape areas within the Third Avenue Service Area are maintained and replanted by TAVA staff and a professional landscape company. TAVA utilizes and maintains a web-based electrical irrigation program and repairs the associated in-ground irrigation system and controllers as needed.

## Alley Maintenance:

TAVA abates graffiti, debris, and weeds within the alley public right-of-way (as needed) and reports illegal dumping to private property owners so that they can have the item(s) removed by Republic Services if applicable.

## **Graffiti** Removal:

The Clean Team removes graffiti from painted surfaces (not brick or windows) up to 12' by painting, using environmentally safe solvents, and pressure washing. TAVA's goal is to remove all tags within 48 hours of notification.

#### **Sidewalk Pressure Washing:**

The Third Avenue Service Area is to have all sidewalks pressure washed quarterly through a professional company. The high use areas will be cleaned by TAVA on an as-needed basis. However, during state mandated drought years, pressure washing may not be permitted.

Activity	District-Wide Service Area	Third Avenue Service Area
Sidewalk Sweeping	Weekly	Daily
Power Washing Sidewalks	None	Quarterly (4 times per year)
Graffiti removal	As Needed	As Needed
Landscape & Plantings	None	Daily
Irrigation	None	As Needed
Alley Cleaning	Weekly	Weekly

### **Homeless Outreach:**

Reducing homelessness, providing the homeless with resources, and reducing disruptive behavior from street populations is a top priority among district property and business owners. In 2022, TAVA's staff will continue to work closely with Chula Vista's Public Works Department and the Chula Vista Police Department's Homeless Outreach Team to collaboratively inform the homeless population of resources and alternatives to occupying private business properties.

## District Identity & Placemaking Committee (formerly Economic Enhancements)

## **District Special Events:**

In Q1 2022, TAVA approved contracts with two event-organizing vendors to streamline the event planning process on Third Avenue and augment TAVA's role in bringing back residents and visitors to the district. This Spring 2022, TAVA will be working with San Diego Farmer's Market to reinstitute a weekly Farmer's Market on Third Avenue to serve as a much-needed promotion for the Third Avenue community on weekends. The Farmer's Market is expected to return to Center Street and will occur on Sundays, rain or shine. TAVA has also contracted with Fuse Events to organize a series of district-wide events this fiscal year. TAVA staff are confident that the addition of these two new vendors will help expedite the revitalization of the Third Avenue destination.

#### Website Redesign:

Recognizing the need to strengthen the Third Avenue's presentation to both its stakeholders and visiting customers, TAVA has engaged a professional website redesign service to improve its digital presence and provide more support to district merchants. This effort will enhance TAVA's outward-facing profile and help steer area newcomers to local highlights and/or resources.

#### **New TAVA PR Team:**

After issuing an RFP for Public Relations and Social Media services, the Third Avenue Village Association District Identity & Placemaking Committee has selected Olive Creative Strategies to represent the district in local, regional and international print, digital and televised media relations and marketing, all in an effort to promote the positive changes coming to Third Avenue as well as stimulate development interest in creating mixed-use projects.

## Advocacy, Administration and Reserve

### Advocacy:

The TAVA provides member advocacy that allows downtown property owners to project a unified voice and elevate their influence in policies and issues that affect the central business district. TAVA will continue to provide member resources via its website, committee meetings, and its professional staff. Each year, TAVA refers and introduces existing and potential members to Chula Vista's Development Services and Economic Development Departments regarding development questions within the district.

## **Administration:**

The PBID finances the professional staff & services that provides the special benefits necessary for daily operations, maintenance, landscaping, marketing, placemaking, and advocacy on behalf of the district. Funds are allocated to office and support services such as bookkeeping, legal consultation, office rent, insurance, and office equipment.

#### Reserve:

When year-end finances allow a 5.0% operating reserve is allocated as a contingency for any payment delinquencies and/or unforeseen budget adjustments. The FY 2022 budget does include an unallocated portion of the PBID revenue (approximately \$30,000) that satisfies the 5% contingency.

## **SECTION 8: City of Chula Vista Base Level Services**

The City of Chula Vista has established and documented the base level of pre-existing City services. THE PBID DOES NOT REPLACE ANY PRE-EXISTING GENERAL CITY SERVICES.

### **SECTION 9: Duration and Governance**

#### **Duration:**

The PBID has a ten-year term commencing January 1, 2017, through December 31, 2026. Any major modifications or new or increased assessments during the term of the district that are not consistent with the provisions of the original Management District Plan will require a new mail ballot process.

#### **District Governance:**

The owner's association Third Avenue Village Association (TAVA) manages the Downtown Chula Vista PBID as established by the Chula Vista City Council. The current PBID term is from January 1, 2017, to December 31, 2026.